

Contact Sheet



Todd Vershaw CEO/President
 Tim Vershaw COO/ Director of HR
 Steve Pray CFO

| Position | Name | Ext | Email Address | Specialty |
|--|-----------------------|-----|--|--------------------------------------|
| Administrative | | | | |
| Receptionist | Kris Russell | 0 | krussell@mutualmed.com | |
| Agent Services | | | | |
| Agent Services Representatives | Theresa Boley | 822 | tboley@mutualmed.com | |
| • Provide agents with supplies & enrollment materials | Michele Emerick | 829 | memerick@mutualmed.com | |
| • Provide agent & group support for service related questions related to in-force groups | Cheryl Strayer | 821 | cstrayer@mutualmed.com | |
| | Freda Van Houten | 847 | fvanhouten@mutualmed.com | |
| | Susan Viviani | 827 | sviviani@mutualmed.com | |
| Finance | | | | |
| Controller | Blair Williams | 823 | bwilliams@mutualmed.com | |
| • Coordinates agent contracting with Mutual Med and carriers | | | | |
| • Performs commissions payment & financial duties with CFO | | | | |
| Agent Contracting | Aimee Schumaker | 849 | aschumaker@mutualmed.com | Carrier contracting |
| • Supports day-to-day agent contracting activities | Michelle Snell | 814 | msnell@mutualmed.com | Mutual Med contracting |
| Individual | | | | |
| Individual New Business Specialist | Kim Ripperger | 818 | kripperger@mutualmed.com | |
| • Processes and supports all individual business | | | | |
| Individual New Business Assistant | Liendy Pulse | 855 | lpulse@mutualmed.com | |
| Information Technology | | | | |
| Director of IT | Matthew Bierman | 842 | mbierman@mutualmed.com | |
| Marketing | | | | |
| Director | Jason White | 811 | jwhite@mutualmed.com | |
| • Oversees Marketing Department activities | | | | |
| Account Executives | Janson Bender | 812 | jbender@mutualmed.com | Illinois |
| • Supports and recruits agents in designated service areas | Monie Byrne | | mbyrne@mutualmed.com | South Dakota |
| • Assists agents with group presentations and enrollments | Jason Johansen | 804 | jjohansen@mutualmed.com | Iowa |
| Marketing Representatives | Nicole Hooks | 831 | nhooks@mutualmed.com | IA & SD Individual |
| • Supports and recruits agents in designated service areas | Karen Lamb | 825 | klamb@mutualmed.com | IL Individual |
| | Brandon Wilson | 810 | bwilson@mutualmed.com | IA, IL & SD Group |
| Marketing Coordinator | Amie Bergstrand | 848 | abergstrand@mutualmed.com | |
| • Develops agent communication pieces | | | | |
| • Markets special projects | | | | |
| New Business | | | | |
| Manager | Kim Behrens | 805 | kbehrens@mutualmed.com | |
| • Oversees New Business Department and Quoting | | | | |
| New Business Analyst | Ann Thurston | 851 | athurston@mutualmed.com | Existing Group IA & IL |
| • Liaison between agents & carriers | Jennifer Davis | 815 | jdavis@mutualmed.com | Illinois Agent Contact |
| • Obtains small group final quotes & assists when selling final rates | Rose Stilwagen | 808 | rstilwagen@mutualmed.com | Iowa Agent Contact |
| Senior Group Quoting Analyst | Nancy Farrell | 816 | nfarrell@mutualmed.com | Initial/final rates for large groups |
| Group Quoting | Kelcy Johnson | 856 | kjohnson@mutualmed.com | |
| • Prepares initial proposals for group quotes | Cynthia Donald | 828 | cdonald@mutualmed.com | |
| • Determines carriers and plan designs for initial quoting | | | | |
| Renewal | | | | |
| Manager | Phyllis Johnston | 806 | pjohnston@mutualmed.com | |
| • Oversees all renewals/retention activities | | | | |
| Team Leader, Small Group Renewals | Chasity Musal | 835 | cmusal@mutualmed.com | |
| • Oversees small group renewal account | | | | |
| Renewal Tech | Faith Hrcirik | 819 | fhrcirik@mutualmed.com | UnitedHealthcare |
| • Process group renewals & assists agents with retention | Theresa Morgan | 820 | tmorgan@mutualmed.com | Wellmark |
| | Linda Ponsetto-Cinadr | 824 | lponsetto-cinadr@mutualmed.com | Large Group |
| | Marie Holdridge | 834 | mholdridge@mutualmed.com | |